

BUYER'S GUIDE



HURST INTRODUCES NEW PREMIUM GLASSES

Hurst Plastics is helping trade customers make the most of the thriving composite door market with the addition of its new Premium Glass range. Offering 11 stylish new glass designs, Hurst has doubled the number of glazing options available in its popular collection of composite doors.

The new range of triple glazed designs has been introduced to help installers provide an even greater choice for style-conscious homeowners.

For more information visit:
www.hurst-plastics.co.uk

SECURE QUALITY WITH UNIVERSAL TRADE FRAMES

Spectus trade fabricator, Universal Trade Frames has been highlighting the importance of security for some time. Brian Kruger, Universal Trade Frames' Managing Director, says: "Our customers know that security is a huge factor for contractors and homeowners and we are proud to have a range of products that have achieved Secured by Design accreditation, the flagship UK police initiative to help 'design out' crime through the use of high-quality, innovative products and processes."

For more information visit:
<http://www.utfl.co.uk/>



FENETEK AND EXLABESA DELIVER FOR STARBUCKS

Fenetek is one of the North's leading fabricators of high quality aluminium fenestration products to the commercial and domestic glazing industries. It recently demonstrated why it has achieved this status with the installation of the glazed curtain walling shopfront for the new Starbucks in Stockton on Tees.

For more information visit: <http://www.fenetek.co.uk/>

ANTHRACITE GREY ROOFLINE SOFFITS

Summit has added three new soffit boards to its increasingly popular, Anthracite Grey range of PVC fascia products.

The new board sizes – a vented soffit and two flat boards, 175mm and 225mm – have been introduced because of increasing trade demand for fascias that co-ordinate with PVC doors and window used in household refurbishment.

For more information visit:

<http://www.summitpvc.co.uk/>



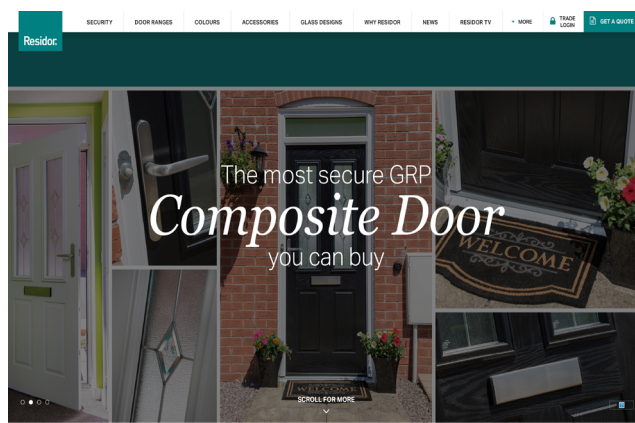
COLOURS, DESIGNS AND DELIVERY FROM RESIDOR IN JUST 5 DAYS

With an expanded door range, standard and bespoke colours and an on time, in full service promise in excess of 99%, along with online ordering, new trade partners are helping to fuel further success in Residor.

The impressive performance for Residor has also been bolstered by their unique £1,000 security guarantee, thanks to the specification of the 3 Star Ultion cylinder as standard. With a 3.6mm external door skin, this makes for one, if not the most secure GRP composite door in the UK at present, complying to the latest PAS 24 standards.

For more information visit:

www.residor.co.uk

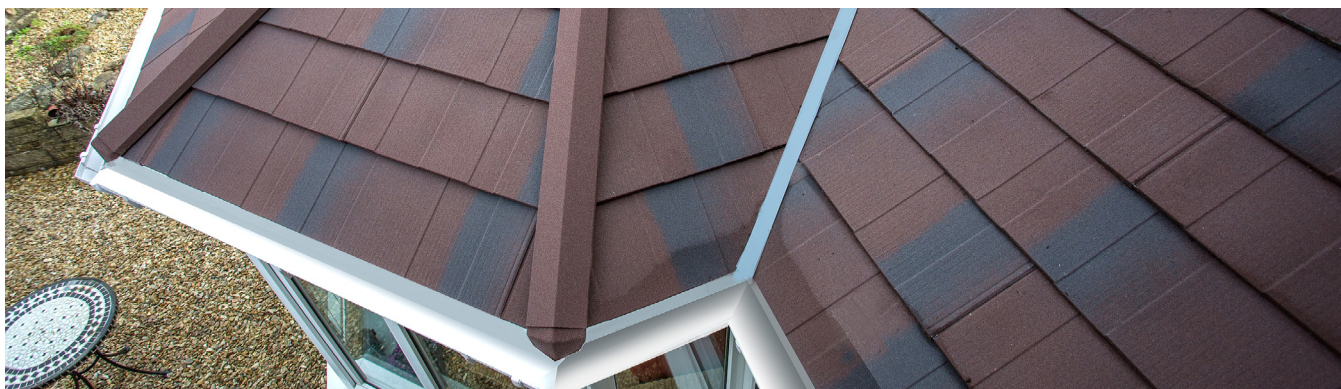


LEKA SYSTEMS ADDS VALUE TO FABRICATORS PORTFOLIOS

Fabricators looking to increase turnover should take a look at what LEKA products have to offer. That's the message from Rhys Hoddinott Director of LEKA Systems. He comments: "The LEKA Orangery Roof and the LEKA Warm Roof are proving to be strong additions to fabricators' portfolios. Their popularity means they're a great way to get new installers through the door, which opens up opportunities to increase sales on existing products too. Plus, they're easy to add to a fabrication set up and we provide full marketing and technical support so fabricators can start to add value to their portfolio very quickly."

For more information visit:

<https://www.lekasystems.co.uk/>



MERCURY GLAZING SHOWCASES ITS CREDENTIALS

Established in 2002, Mercury Glazing Supplies Ltd has a renowned reputation for being one of the industry's most reliable specialist fabricators of feature-rich PVC-u and aluminium products. The company's expertise means it is often called upon to manufacture windows with complex design requirements. Chris Reeks, Mercury's Sales and Marketing Director, explains: "Our customers can sometimes come up against the most demanding or sensitive applications and this is when working with a specialist fabricator really benefits. We understand the complexities involved and can deliver the products, however large or unusual, that our customers' need."

For more information visit:

<http://mercuryglazing.co.uk/>



MODPLAN SWITCHES TO YALE FLUSH SASH SHOOTBOLT

Leading VEKA trade fabricator Modplan has announced it is upgrading its shootbolt locking system on its FlushSash window range to a dual cam shootbolt system.

Both from Yale, Heidi Sachs, Managing Director of Modplan, said, "Whilst the current system has proven to be a robust and reliable product, the introduction of the Yale Flush Sash dual cam Shootbolt locking system offers all the security credentials you would expect and a brand name that gives added value benefits for our customers."

For more information visit:

<https://www.modplan.co.uk/>

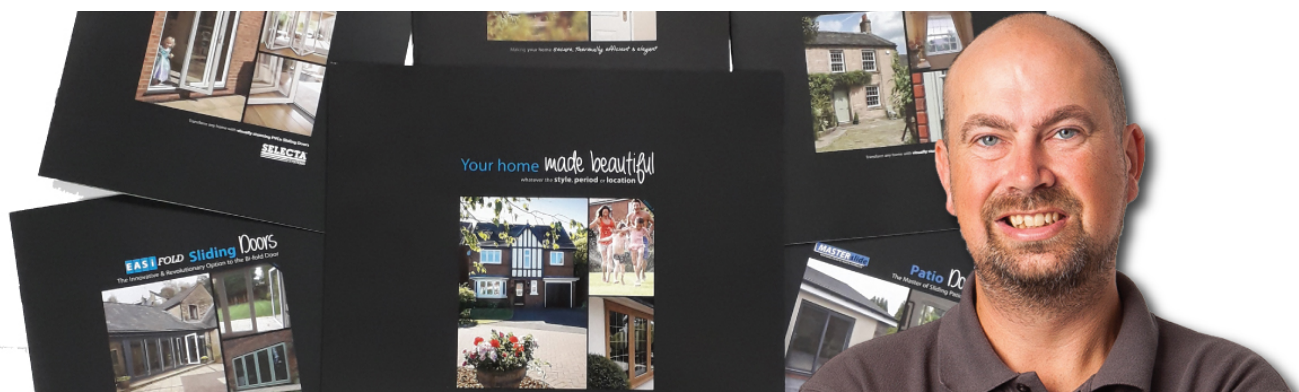


SELECTA INTRODUCE NEW 2018 MARKETING SUPPORT PACKAGE

Birmingham based PVCu Window and Door System House, Selecta Systems, have introduced an all new marketing support package that consists of a set of marketing brochures and literature and Connect, a website based Selecta Support Centre for their ever growing fabricator and installer base. Marketing Manager, Mark Walker, explains what's new and the idea behind the new marketing support materials.

For more information visit:

<http://www.selectasystems.com>



CROWN DOORS & SHUTTERS CHOOSES EXLABESA FOR ICONIC RIVER TEES PROJECT

Crown Doors & Shutters has just completed the installation of curtain walling, windows and thermal door systems as part of the refurbishment and extension of the main Harbour Master's office on the River Tees. Andrew Mersh from Crown said: "The office stands on one side of the iconic transporter bridge on the river Tees, which made this a particularly high profile project to be involved in."

For more information visit:

<http://www.doorsandshutters.co.uk/>



DUAL COLOUR DEMAND FOR RESIDENCE 9

Residence 9 offers foiled dual colours as standard across the range, with options such as Eclectic Grey outside and life like English Oak on the inside helping to create the appearance of a composite window including through rebate foiling, yet with all the benefits of low maintenance PVCu.

With colour now accounting for over 35-40% of profile sales for the big systems companies, it is only thanks to the unique business model of The Residence Collection that they can offer dual colour combinations from Residence 9 stock, with outstanding OTIF capabilities.

For more information visit:

<http://www.residencecollection.co.uk/>



HAFFNER MURAT SEES DRAMATIC RISE IN SALES OF THE SMR-5 WELDER

Haffner Murat has just reported a dramatic rise in sales of its SMR-5 welder. Haffner Murat's Managing Director Dave Thomas said: "We're delighted this five head welder is proving so popular. It is the fastest and most accurate welder on the market today and has been designed to add value to every fabricator's set up."

For more information visit:

<http://www.haffnermurat.com/>

