FIT FOR BUSINESS SEMINAR
PROGRAMME 2016

DAY 1 | 12 APRIL 2016 | SHOW TIMES 10:00 - 17:00

Time	Session	Speaker
10:30 - 11:00	**FENSA demystifies MTCs and the Building Regulations**	**Dave Mechem,** FENSA
11:05 - 12:05	**Transform Your Double Glazing Business from average to Furtune**	**Paul Clifton**, Business Mentor
12:10 - 12:40	**SESSION TO BE CONFIRMED...**	
12:45 - 13:15	**Exit Planning**	John Daly, Partner, RSM
13:15 - 13:30	**Exit Planning Advice Clinic**	
13:30 - 14:00	**Making Social Media work for your Business** Every person at the seminar will receive a "Make social media work for your business" FREE guide	Sarah Ball, Balls2Marketing
14:05 - 14:35	**So you've planned your Exit... what about the Tax**	James Morris, Partner, RSM
14:35 - 14:45	**Taxation Advice Clinic**	
14:45 - 15:15	**Glazing in Conservation Areas**	Alan Burgess, Chairman, GGF Traditional Window Group
15:15 - 15:45	**Consumer Issues**	Brian Smith, Director, GGF Home Improvement
15:50 - 16:30	**Windows that Tint Themselves... No BS! (Blinds & Shades)**	Alan McLenaghan, CEO, SageGlass

DAY 2 | 13 APRIL 2016 | SHOW TIMES 10:00 - 17:00

Time	Session	Speaker
10:30 - 11:00	**A simple guide to FENSA PAYG for infrequent installers**	Peter Maddern, FENSA
11:05 - 12:05	**Transform Your Double Glazing Business from average to Fortune**	Paul Clifton, Business Mentor
12:10 - 12:40	**Consumer Issues**	Brian Smith, Director, GGF Home Improvement
12:45 - 13:15	**Exit Planning**	John Daly, Partner, RSM
13:15 - 13:30	**Exit Planning Advice Clinic**	
13:30 - 14:00	**If homeowners can't buy, then you can't sell...**	Alex McCulloch, Head of Business Development, CCS
14:05 - 14:35	**So you've planned your Exit... what about the Tax**	James Morris, Partner, RSM
14:35 - 14:45	**Taxation Advice Clinic**	
15:00 - 15:30	**The NEW GGF Conservatory Guide for Installers**	Russell Day, GGF Techincal Officer Mark Hanson, GGF Conservatory Association Chairman
15:35 - 16:15	**Windows that Tint Themselves... No BS! (Blinds & Shades)**	Alan McLenaghan, CEO, SageGlass

DAY 3 | 14 APRIL 2016 | SHOW TIMES 10:00 - 16:00

Time	Session	Speaker
10:30 - 11:00	**Consumer Issues**	Brian Smith, Director, GGF Home Improvement
11:05 - 12:05	**Transform Your Double Glazing Business from average to Fortune**	Paul Clifton, Business Mentor
12:10 - 12:40	**The NEW GGF Window Energy Ratings Calculator**	Giles Wilson, Managing Director, GGF
12:45 - 13:15	**Here's how simple it is to get Energy Rated Windows & Doors in your own name!**	Dr Gary Morgan, BFRC
13:20 - 14:50	**Windows that Tint Themselves ... No BS! (Blinds & Shades)**	Alan McLenaghan, CEO, SageGlass

Industry Sessions | Public Sector & Industry Sessions | Business Sessions | Secification & Design